

Gretchen Jacobs

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OVERVIEW

Gretchen Jacobs, Founder & President of Arizona Governmental Affairs, works with the Governor's Office, Legislature and state agencies on issues of policy, appropriations and government marketing at the Arizona Capitol.

Prior to establishing her practice in governmental affairs, Gretchen represented corporate clients in civil court as an attorney and remains an active member of the Arizona and California Bar Associations. Since entering the political arena in 1998, she has earned a reputation as one of the hardest working and "most effective" lobbyists in Arizona as noted in numerous publications including the *Phoenix Business Journal* and *Arizona Republic*. She has earned the title of "Best Female Lobbyist" by the *Arizona Capitol Times*.

Gretchen's clients rely on her practice of working with legislators from both sides of the aisle on technical and often controversial legislative bills, helpful to her clients and the community. She has excellent relationships with legislative leadership and knows from first-hand experience how to successfully assist clients through legislative terrain.

SINCE FOUNDING ARIZONA GOVERNMENTAL AFFAIRS IN 2002

- Founder/ President, Arizona Governmental Affairs, Resumed 2009 – present
- Chair of Governmental Affairs Department, Greenberg Traurig, 2004-2009
(Partnered with Congressman Matt Salmon & Mitch Menlove to establish Greenberg Traurig's Arizona/State Practice)
- Founder & President, Arizona Governmental Affairs (Law Offices of Gretchen Jacobs, Ltd.) 2002 – 2004

EDUCATION—COMPLETED COLLEGE & LAW SCHOOL IN FIVE YEARS

- J.D., Santa Clara University School of Law, 1995
 - Oxford University, England, 1994
- B.A., University of Southern California, 1993
 - Semester-At-Sea (Bahamas, Venezuela, Brazil, South Africa, Kenya, India, Malaysia, Singapore, Taiwan, China, and Japan), 1993
 - Cambridge University, England, 1992
 - University of Bourgogne, Dijon, France, 1991

Arizona Governmental Affairs

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PROFESSIONAL RECOGNITION

- Named one of the "Toughest Lobbyists to Go Up Against" *Arizona Capitol Times*, 2024, 2025
- Named one of the "Best Lobbyists" *Arizona Capitol Times*, 2018, 2022, 2023, 2024, 2025
- Named one of the "Toughest Lobbyists to Go Up Against" *Arizona Capitol Times*, 2018
- Named "Best Female Lobbyist" *Arizona Capitol Times*, 2017
- Named "Best Female Lobbyist" *Arizona Capitol Times*, 2016
- Named the "Best Female Lobbyist" *Arizona Capitol Times*, 2014
- Named one of the Top 5 "Best Female Lobbyists" *Arizona Capitol Times*, 2013
- Named one of the most effective lobbyists in Arizona in survey of legislators and peers in the *Arizona Capitol Times*, *Political Almanac*, 2009
- Received "Heart of Business Award" *Phoenix Business Journal*, 2008
- Awarded "Legislative Leader of the Year" by *Arizona Capitol Times*, 2007
- Named "Forty Under Forty" *Phoenix Business Journal*, 2007
- Featured, "Five Female Lobbyists Carry Clout in Valley" *Arizona Republic*, 2007
- Featured, "Women Make a Difference in AZ Politics" *AZ Business Gazette*, 2007
- Featured, "Arizona Politics" *Arizona Woman*, 2007
- Featured, "Women in Public Policy" *Arizona Capitol Times*, 2006

PROFESSIONAL AND COMMUNITY INVOLVEMENT

- Board Member, Behavioral Intervention Certification Council (BICC), 2015-2022
- Board Member, Marc Community Resources, 2015 - 2016
- Board Member, New Way Academy Private School, 2014- 2016
- Executive Member, AZ Women Lawyers Honoring Justice O'Connor, 2006-2007
- Board Member, Public Affairs Professional Association, 2002-2005
- Member, California State Bar, 1996 – Present
- Advisor to Arizona Autism Coalition, 2008 – 2011
- Board Member "First Things First" Scottsdale Regional Council, 2008 – 2012
- Board Member, Arthritis Foundation, 2008 – 2011
- Founding Member, Board Chair of AZ's Chapter of ACT Today, 2007 – 2012
- Board Member, ACT (Autism, Care & Treatment) Today, National, 2007 – 2012
- Board Member, Arizona Center for Disability Law, 2007 – 2011
- Advisory Board Member – Arizona Woman Magazine, 2007 – 2010
- Teacher, Junior Achievement, 2004
- Sustainer, Junior League of Phoenix, 1998 – Present
- Professionals Boxing Judge, California State Athletic Commission, 1996 – 2002 (Judged Three World Champion Fights + Recognized for scoring in the majority 100% of the time).

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